

|                   | 2014 Year to date |              |             | Total Year 2013 |              |             | Total Year 2012 |              |             | Total Year 2011 |              |             | Total Year 2010 |              |             | Total Year 2009 |              |             | Total Year 2008 |              |             | Total Year 2007 |              |             |
|-------------------|-------------------|--------------|-------------|-----------------|--------------|-------------|-----------------|--------------|-------------|-----------------|--------------|-------------|-----------------|--------------|-------------|-----------------|--------------|-------------|-----------------|--------------|-------------|-----------------|--------------|-------------|
|                   | %                 | No of Hotels | Room Sample | %               | No of Hotels | Room Sample | %               | No of Hotels | Room Sample | %               | No of Hotels | Room Sample | %               | No of Hotels | Room Sample | %               | No of Hotels | Room Sample | %               | No of Hotels | Room Sample | %               | No of Hotels | Room Sample |
| Overall Occupancy | 60.8%             |              |             | 62.1%           |              |             | 58.3%           |              |             | 57.5%           |              |             | 55.7%           |              |             | 58.0%           |              |             | 63.1%           |              |             | 66.1%           |              |             |
| Large > 150 rooms | 59.9%             |              |             | 61.2%           |              |             | 55.9%           |              |             | 55.2%           |              |             | 55.9%           |              |             | 59.5%           |              |             | 63.8%           |              |             | 63.7%           |              |             |
| Mid size 50-150   | 59.9%             |              |             | 61.7%           |              |             | 63.3%           |              |             | 61.5%           |              |             | 53.5%           |              |             | 55.0%           |              |             | 62.4%           |              |             | 70.3%           |              |             |
| Small < 50        | 65.9%             |              |             | 66.6%           |              |             | 59.8%           |              |             | 59.9%           |              |             | 58.2%           |              |             | 56.9%           |              |             | 61.4%           |              |             | 62.7%           |              |             |
| Luxury            | 69.0%             |              |             | 70.9%           |              |             | 66.6%           |              |             | 62.5%           |              |             | 56.8%           |              |             | 53.7%           |              |             | 66.4%           |              |             | 73.9%           |              |             |
| Mid Range         | 59.7%             |              |             | 61.0%           |              |             | 57.6%           |              |             | 57.1%           |              |             | 55.8%           |              |             | 59.0%           |              |             | 62.6%           |              |             | 63.6%           |              |             |
| Budget            | 49.6%             |              |             | 49.5%           |              |             | 33.7%           |              |             | 37.3%           |              |             | 43.7%           |              |             | 47.4%           |              |             | 61.1%           |              |             | 65.5%           |              |             |

|                   | December 2013 |              |             | December 2012 |              |             | December 2011 |              |             | December 2010 |              |             | December 2009 |              |             | December 2008 |              |             | December 2007 |              |             |
|-------------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|
|                   | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample |
| Overall Occupancy | 61.9%         | 31           | 93205       | 56.4%         | 30           | 92255       | 54.7%         | 28           | 91186       | 57.1%         | 28           | 84563       | 58.6%         | 25           | 78266       | 58.1%         | 23           | 82655       | 67.8%         | 26           | 72257       |
| Large > 150 rooms | 59.2%         | 7            | 60109       | 52.0%         | 6            | 54312       | 50.2%         | 6            | 54498       | 54.7%         | 5            | 46438       | 58.7%         | 5            | 46438       | 57.9%         | 6            | 47275       | 59.2%         | 5            | 43751       |
| Mid size 50-150   | 65.4%         | 9            | 20476       | 64.7%         | 9            | 23187       | 62.6%         | 9            | 22110       | 61.0%         | 9            | 23184       | 63.1%         | 7            | 17337       | 59.8%         | 9            | 27683       | 71.0%         | 11           | 24258       |
| Small < 50        | 69.4%         | 15           | 12620       | 59.8%         | 15           | 15314       | 59.8%         | 13           | 14578       | 58.6%         | 14           | 14942       | 52.9%         | 13           | 14491       | 52.8%         | 8            | 7697        | 63.9%         | 10           | 9114        |
| Luxury            | 78.0%         | 7            | 14260       | 69.2%         | 7            | 14095       | 67.0%         | 7            | 13098       | 70.0%         | 7            | 14256       | 58.9%         | 7            | 11912       | 68.8%         | 5            | 12002       | 76.7%         | 7            | 13361       |
| Mid Range         | 59.1%         | 20           | 76186       | 54.8%         | 20           | 76455       | 53.1%         | 19           | 76158       | 54.9%         | 19           | 68447       | 59.0%         | 16           | 64522       | 56.7%         | 16           | 68780       | 60.0%         | 17           | 58028       |
| Budget            | 55.9%         | 4            | 2759        | 32.0%         | 3            | 2263        | 36.9%         | 2            | 1930        | 41.7%         | 2            | 1860        | 40.3%         | 2            | 1832        | 38.5%         | 2            | 1873        | 63.3%         | 2            | 1860        |

|                   | November 2013 |              |             | November 2012 |              |             | November 2011 |              |             | November 2010 |              |             | November 2009 |              |             | November 2008 |              |             | November 2007 |              |             |
|-------------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|
|                   | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample | %             | No of Hotels | Room Sample |
| Overall Occupancy | 61.0%         | 30           | 90288       | 62.1%         | 29           | 89123       | 56.2%         | 28           | 88532       | 63.8%         | 27           | 81048       | 64.7%         | 26           | 76950       | 63.8%         | 23           | 77853       | 73.2%         | 25           | 68873       |
| Large > 150 rooms | 60.6%         | 7            | 58200       | 59.1%         | 6            | 52494       | 52.8%         | 6            | 52740       | 66.6%         | 5            | 44020       | 65.6%         | 5            | 43080       | 65.2%         | 6            | 43892       | 69.0%         | 5            | 41730       |
| Mid size 50-150   | 61.8%         | 9            | 20489       | 67.5%         | 9            | 22409       | 63.7%         | 9            | 22592       | 61.0%         | 9            | 22619       | 69.9%         | 7            | 19140       | 63.5%         | 9            | 26790       | 73.9%         | 11           | 22883       |
| Small < 50        | 61.5%         | 14           | 11599       | 62.6%         | 14           | 14760       | 55.5%         | 13           | 13620       | 59.4%         | 13           | 14209       | 55.3%         | 14           | 14730       | 56.2%         | 8            | 7171        | 58.4%         | 9            | 8018        |
| Luxury            | 72.7%         | 7            | 13800       | 71.2%         | 7            | 13640       | 59.7%         | 7            | 13866       | 59.4%         | 7            | 13761       | 57.1%         | 6            | 12420       | 64.4%         | 5            | 11610       | 72.5%         | 7            | 12716       |
| Mid Range         | 59.6%         | 20           | 74268       | 60.5%         | 20           | 73833       | 55.7%         | 19           | 73286       | 65.2%         | 18           | 65487       | 66.7%         | 18           | 62730       | 64.0%         | 16           | 64426       | 67.9%         | 16           | 55295       |
| Budget            | 33.4%         | 3            | 2220        | 48.3%         | 2            | 2190        | 36.1%         | 2            | 1800        | 43.6%         | 2            | 1800        | 49.0%         | 2            | 1800        | 51.6%         | 2            | 1817        | 64.5%         | 2            | 1800        |

|                   | October 2013 |              |             | October 2012 |              |             | October 2011 |              |             | October 2010 |              |             | October 2009 |              |             | October 2008 |              |             | October 2007 |              |             |
|-------------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|--------------|-------------|
|                   | %            | No of Hotels | Room Sample | %            | No of Hotels | Room Sample | %            | No of Hotels | Room Sample | %            | No of Hotels | Room Sample | %            | No of Hotels | Room Sample | %            | No of Hotels | Room Sample | %            | No of Hotels | Room Sample |
| Overall Occupancy | 49.6%        | 27           | 79334       | 53.0%        | 26           | 87747       | 45.3%        | 25           | 86941       | 50.2%        | 22           | 70922       | 50.3%        | 20           | 70251       | 50.9%        | 22           | 73472       | 56.0%        | 23           | 70905       |
| Large > 150 rooms | 52.4%        | 6            | 51894       | 52.6%        | 6            | 54821       | 39.6%        | 6            | 54684       | 52.4%        | 5            | 45074       | 49.5%        | 5            | 44516       | 50.6%        | 6            | 45291       | 55.0%        | 6            | 46965       |
| Mid size 50-150   | 40.7%        | 9            | 17342       | 54.1%        | 9            | 19931       | 57.2%        | 9            | 19973       | 40.5%        | 8            | 15006       | 51.4%        | 6            | 16262       | 49.0%        | 9            | 21695       | 59.3%        | 10           | 18243       |
| Small < 50        | 50.9%        | 12           | 10098       | 53.1%        | 11           | 13535       | 51.4%        | 10           | 12284       | 54.9%        | 9            | 10842       | 52.2%        | 9            | 9473        | 59.1%        | 7            | 6486        | 57.1%        | 7            | 6665        |
| Luxury            | 58.8%        | 6            | 9847        | 63.1%        | 6            | 9960        | 58.8%        | 6            | 9960        | 50.0%        | 5            | 8927        | 50.7%        | 4            | 6171        | 42.7%        | 5            | 9145        | 71.2%        | 5            | 8502        |
| Mid Range         | 49.0%        | 18           | 67193       | 52.8%        | 17           | 74377       | 43.9%        | 17           | 75051       | 50.7%        | 15           | 60135       | 50.4%        | 14           | 62248       | 51.8%        | 15           | 62513       | 53.6%        | 16           | 60543       |
| Budget            | 28.6%        | 3            | 2294        | 28.7%        | 3            | 3410        | 32.0%        | 2            | 1930        | 38.5%        | 2            | 1860        | 45.7%        | 2            | 1832        | 61.8%        | 2            | 1814        | 65.4%        | 2            | 1860        |

|                   | September 2013 |              |             | September 2012 |              |             | September 2011 |              |             | September 2010 |              |             | September 2009 |              |             | September 2008 |              |             | September 2007 |              |             |
|-------------------|----------------|--------------|-------------|----------------|--------------|-------------|----------------|--------------|-------------|----------------|--------------|-------------|----------------|--------------|-------------|----------------|--------------|-------------|----------------|--------------|-------------|
|                   | %              | No of Hotels | Room Sample | %              | No of Hotels | Room Sample | %              | No of Hotels | Room Sample | %              | No of Hotels | Room Sample | %              | No of Hotels | Room Sample | %              | No of Hotels | Room Sample | %              | No of Hotels | Room Sample |
| Overall Occupancy | 46.9%          | 20           | 71238       | 40.1%          | 21           | 76237       | 42.4%          | 19           | 72376       | 38.1%          | 20           | 71450       | 44.5%          | 17           | 63318       | 42.4%          | 17           | 66256       | 46.5%          | 21           | 62258       |
| Large > 150 rooms | 49.8%          | 6            | 50130       | 39.9%          | 6            | 52530       | 37.4%          | 5            | 45390       | 37.7%          | 6            | 50348       | 45.3%          | 5            | 41820       | 42.8%          | 5            | 42030       | 47.5%          | 6            | 40857       |
| Mid size 50-150   | 30.8%          | 5            | 12929       | 41.8%          | 6            | 15420       | 54.0%          | 6            | 16590       | 26.3%          | 6            | 11142       | 37.4%          | 5            | 14520       | 39.3%          | 7            | 18990       | 44.2%          | 7            | 14097       |
| Small < 50        | 54.3%          | 9            | 8179        | 38.5%          | 9            | 8287        | 45.8%          | 8            | 10396       | 53.3%          | 8            | 9960        | 55.0%          | 7            | 6978        | 50.2%          | 5            | 5236        | 45.5%          | 8            | 7304        |
| Luxury            | 44.9%          | 2            | 6210        | 57.0%          | 2            | 3703        | 45.8%          | 2            | 6090        | 41.7%          | 2            | 6210        | 54.6%          | 1            | 2760        | 39.8%          | 2            | 6210        | 47.0%          | 4            | 7132        |
| Mid Range         | 47.5%          | 15           | 62808       | 40.0%          | 16           | 69234       | 42.6%          | 15           | 64440       | 37.8%          | 16           | 63440       | 44.3%          | 14           | 58758       | 42.5%          | 13           | 58200       | 46.8%          | 14           | 52486       |
| Budget            | 34.3%          | 3            | 2220        | 23.1%          | 3            | 3300        | 23.4%          | 2            | 1846        | 36.6%          | 2            | 1800        | 36.3%          | 2            | 1800        | 45.2%          | 2            | 1846        | 40.3%          | 3            | 2640        |

|                   | August 2014 |              |             | August 2013 |              |             | August 2012 |              |             | August 2011 |              |             | August 2010 |              |             | August 2009 |              |             | August 2008 |              |             | August 2007 |              |             |
|-------------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|
|                   | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample |
| Overall Occupancy | 50.9%       | 29           | 86109       | 48.8%       | 26           | 85421       | 54.4%       | 23           | 85040       | 57.3%       | 24           | 86544       | 57.5%       | 22           | 76585       | 49.8%       | 21           | 73320       | 57.8%       | 21           | 73830       | 56.7%       | 23           | 68481       |
|                   |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |
| Large > 150 rooms | 50.3%       | 6            | 53630       | 51.5%       | 7            | 56718       | 52.5%       | 7            | 54281       | 54.9%       | 6            | 54684       | 59.5%       | 5            | 45074       | 52.1%       | 5            | 43214       | 58.8%       | 5            | 43431       | 57.7%       | 6            | 41261       |
| Mid size 50-150   | 46.8%       | 9            | 20338       | 36.5%       | 7            | 17700       | 59.5%       | 7            | 18338       | 64.0%       | 7            | 18507       | 51.5%       | 7            | 19390       | 44.9%       | 6            | 18042       | 55.7%       | 9            | 23749       | 53.1%       | 10           | 20555       |
| Small < 50        | 60.8%       | 14           | 12141       | 54.2%       | 12           | 11003       | 56.6%       | 9            | 12422       | 57.4%       | 11           | 13353       | 59.3%       | 10           | 12121       | 49.1%       | 10           | 12064       | 58.9%       | 7            | 6650        | 62.3%       | 7            | 6665        |
|                   |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |             |              |             |
| Luxury            | 55.5%       | 7            | 13426       | 44.5%       | 5            | 10788       | 49.7%       | 4            | 8440        | 51.2%       | 5            | 9486        | 47.9%       | 5            | 10462       | 37.7%       | 4            | 9920        | 48.8%       | 5            | 11318       | 57.3%       | 6            | 11472       |
| Mid Range         | 50.1%       | 17           | 69273       | 49.7%       | 18           | 72339       | 55.3%       | 17           | 74741       | 58.5%       | 17           | 75144       | 59.5%       | 15           | 64263       | 52.2%       | 15           | 61568       | 59.5%       | 14           | 60652       | 56.2%       | 15           | 55149       |
| Budget            | 50.2%       | 5            | 3410        | 39.6%       | 3            | 2294        | 41.9%       | 2            | 1860        | 37.9%       | 2            | 1914        | 41.3%       | 2            | 1860        | 36.3%       | 2            | 1832        | 57.6%       | 2            | 1860        | 68.7%       | 2            | 1860        |

|                   | July 2014 |              |             | July 2013 |              |             | July 2012 |              |             | July 2011 |              |             | July 2010 |              |             | July 2009 |              |             | July 2008 |              |             | July 2007 |              |             |
|-------------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|
|                   | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample |
| Overall Occupancy | 54.3%     | 30           | 87408       | 50.1%     | 28           | 88473       | 55.2%     | 26           | 90588       | 50.0%     | 27           | 91732       | 46.9%     | 26           | 89735       | 52.0%     | 23           | 76385       | 58.2%     | 21           | 74453       | 58.6%     | 22           | 68045       |
|                   |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |
| Large > 150 rooms | 54.4%     | 6            | 53630       | 52.3%     | 7            | 56687       | 52.1%     | 7            | 54343       | 46.4%     | 6            | 54808       | 47.9%     | 6            | 53320       | 54.4%     | 5            | 43245       | 57.9%     | 5            | 43431       | 60.0%     | 6            | 41199       |
| Mid size 50-150   | 50.7%     | 9            | 21172       | 40.5%     | 9            | 20812       | 60.7%     | 9            | 23248       | 55.3%     | 9            | 23137       | 41.9%     | 9            | 23116       | 47.4%     | 7            | 20326       | 57.3%     | 9            | 24397       | 57.4%     | 10           | 20987       |
| Small < 50        | 59.7%     | 15           | 12606       | 56.8%     | 12           | 10974       | 58.4%     | 10           | 12997       | 55.4%     | 12           | 13787       | 51.4%     | 11           | 13299       | 51.4%     | 11           | 12814       | 63.0%     | 7            | 6625        | 52.8%     | 6            | 5859        |
|                   |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |
| Luxury            | 60.0%     | 7            | 14260       | 51.3%     | 7            | 13900       | 55.9%     | 7            | 14156       | 47.9%     | 7            | 14116       | 40.6%     | 7            | 14188       | 39.4%     | 5            | 12080       | 57.2%     | 5            | 12090       | 63.9%     | 7            | 12958       |
| Mid Range         | 53.6%     | 18           | 69738       | 50.3%     | 18           | 72279       | 55.6%     | 17           | 74572       | 50.3%     | 18           | 75702       | 48.2%     | 17           | 73687       | 54.6%     | 16           | 62743       | 58.0%     | 14           | 60503       | 57.5%     | 14           | 54653       |
| Budget            | 43.1%     | 5            | 3410        | 37.3%     | 3            | 2294        | 32.8%     | 2            | 1860        | 53.2%     | 2            | 19140       | 42.2%     | 2            | 1860        | 46.5%     | 2            | 1832        | 71.1%     | 2            | 1860        | 29.3%     | 1            | 434         |

|                   | June 2014 |              |             | June 2013 |              |             | June 2012 |              |             | June 2011 |              |             | June 2010 |              |             | June 2009 |              |             | June 2008 |              |             | June 2007 |              |             |
|-------------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|-----------|--------------|-------------|
|                   | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample | %         | No of Hotels | Room Sample |
| Overall Occupancy | 50.1%     | 32           | 88169       | 48.1%     | 28           | 83268       | 53.7%     | 27           | 82517       | 51.2%     | 26           | 88316       | 49.5%     | 24           | 79408       | 50.5%     | 24           | 74203       | 57.3%     | 22           | 74040       | 57.5%     | 24           | 67588       |
|                   |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |
| Large > 150 rooms | 51.6%     | 7            | 55050       | 51.0%     | 6            | 51840       | 51.7%     | 6            | 46290       | 48.3%     | 6            | 52920       | 52.3%     | 5            | 44940       | 54.9%     | 5            | 41820       | 56.9%     | 5            | 42030       | 52.7%     | 6            | 39990       |
| Mid size 50-150   | 42.9%     | 9            | 20489       | 37.3%     | 9            | 20489       | 55.2%     | 9            | 22551       | 51.4%     | 9            | 22596       | 40.6%     | 9            | 22618       | 42.5%     | 7            | 19500       | 56.5%     | 10           | 25530       | 67.6%     | 10           | 20150       |
| Small < 50        | 55.1%     | 16           | 12630       | 54.6%     | 13           | 10939       | 58.1%     | 12           | 13676       | 63.0%     | 11           | 12800       | 55.8%     | 10           | 11850       | 48.7%     | 12           | 12803       | 63.0%     | 7            | 6480        | 55.8%     | 8            | 7448        |
|                   |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |           |              |             |
| Luxury            | 54.3%     | 7            | 13800       | 50.0%     | 7            | 13800       | 55.3%     | 7            | 13812       | 51.6%     | 7            | 13866       | 46.6%     | 6            | 12949       | 38.5%     | 5            | 11785       | 63.4%     | 5            | 11700       | 70.1%     | 7            | 12358       |
| Mid Range         | 50.0%     | 20           | 71069       | 48.4%     | 18           | 67248       | 54.0%     | 18           | 66905       | 51.5%     | 17           | 72650       | 50.5%     | 16           | 64659       | 53.2%     | 17           | 60618       | 55.9%     | 15           | 60540       | 54.5%     | 15           | 53430       |
| Budget            | 33.8%     | 5            | 3300        | 26.6%     | 3            | 2220        | 30.0%     | 2            | 1800        | 39.0%     | 2            | 1800        | 36.0%     | 2            | 1800        | 38.2%     | 2            | 1800        | 64.4%     | 2            | 1800        | 60.2%     | 2            | 1800        |

|                   | May 2014 |              |             | May 2013 |              |             | May 2012 |              |             | May 2011 |              |             | May 2010 |              |             | May 2009 |              |             | May 2008 |              |             | May 2007 |              |             |
|-------------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|
|                   | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample | %        | No of Hotels | Room Sample |
| Overall Occupancy | 52.6%    | 30           | 93302       | 49.8%    | 30           | 88259       | 53.7%    | 29           | 92292       | 52.4%    | 29           | 92431       | 52.7%    | 27           | 83453       | 55.0%    | 25           | 77686       | 63.7%    | 24           | 77924       | 67.8%    | 22           | 65844       |
|                   |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |
| Large > 150 rooms | 52.1%    | 7            | 59510       | 50.3%    | 7            | 55624       | 49.1%    | 7            | 54343       | 50.2%    | 6            | 54684       | 52.2%    | 5            | 46438       | 55.8%    | 5            | 43431       | 65.8%    | 5            | 43431       | 65.6%    | 6            | 41199       |
| Mid size 50-150   | 52.6%    | 9            | 21172       | 45.1%    | 9            | 21172       | 60.2%    | 9            | 23368       | 55.5%    | 9            | 23281       | 52.8%    | 9            | 22966       | 50.5%    | 7            | 20150       | 60.3%    | 11           | 27001       | 73.9%    | 9            | 18972       |
| Small < 50        | 55.1%    | 16           | 12620       | 55.9%    | 14           | 11463       | 60.8%    | 13           | 14581       | 55.0%    | 14           | 14466       | 54.3%    | 12           | 14049       | 59.3%    | 13           | 14105       | 63.3%    | 8            | 7492        | 63.3%    | 7            | 5673        |
|                   |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |          |              |             |
| Luxury            | 65.5%    | 7            | 14260       | 57.7%    | 7            | 14260       | 64.3%    | 7            | 14316       | 59.3%    | 7            | 14260       | 53.6%    | 7            | 14038       | 47.9%    | 6            | 13206       | 67.6%    | 6            | 13330       | 74.1%    | 7            | 12927       |
| Mid Range         | 50.9%    | 20           | 75632       | 48.9%    | 20           | 71705       | 52.3%    | 20           | 76116       | 51.9%    | 20           | 76257       | 53.1%    | 18           | 67555       | 56.9%    | 17           | 62620       | 63.0%    | 16           | 62734       | 66.3%    | 14           | 52483       |
| Budget            | 36.0%    | 5            | 3410        | 27.6%    | 3            | 2294        | 33.0%    | 2            | 1860        | 22.5%    | 2            | 1914        | 34.0%    | 2            | 1860        | 43.6%    | 2            | 1860        | 56.7%    | 2            | 1860        | 53.0%    | 1            | 434         |

|                   | April 2014 |              |             | April 2013 |              |             | April 2012 |              |             | April 2011 |              |             | April 2010 |              |             | April 2009 |              |             | April 2008 |              |             | April 2007 |              |             |
|-------------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|
|                   | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample |
| Overall Occupancy | 56.5%      | 32           | 91403       | 61.1%      | 30           | 90258       | 63.8%      | 29           | 89830       | 61.0%      | 28           | 89687       | 58.4%      | 30           | 89559       | 60.3%      | 24           | 74748       | 72.4%      | 26           | 79500       | 69.5%      | 25           | 66126       |
|                   |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |
| Large > 150 rooms | 54.2%      | 7            | 58200       | 63.4%      | 7            | 58140       | 62.0%      | 7            | 52710       | 59.8%      | 6            | 52830       | 59.2%      | 6            | 51668       | 64.5%      | 5            | 42030       | 75.0%      | 6            | 45750       | 66.4%      | 6            | 40170       |
| Mid size 50-150   | 58.1%      | 9            | 20489       | 56.2%      | 9            | 20489       | 70.1%      | 9            | 22570       | 62.0%      | 9            | 22697       | 57.0%      | 9            | 22621       | 53.8%      | 7            | 19464       | 68.5%      | 11           | 26250       | 77.4%      | 9            | 17990       |
| Small < 50        | 64.5%      | 16           | 12714       | 57.7%      | 14           | 11629       | 60.7%      | 13           | 14550       | 63.8%      | 13           | 14160       | 57.3%      | 15           | 15270       | 56.5%      | 12           | 13254       | 70.3%      | 9            | 7500        | 67.5%      | 10           | 7966        |
|                   |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |
| Luxury            | 69.9%      | 7            | 13800       | 69.4%      | 7            | 13800       | 71.8%      | 7            | 13812       | 70.3%      | 7            | 13967       | 57.6%      | 7            | 14136       | 48.4%      | 6            | 12069       | 72.8%      | 7            | 13800       | 81.6%      | 7            | 11886       |
| Mid Range         | 54.1%      | 20           | 74303       | 60.4%      | 20           | 74238       | 63.1%      | 20           | 74218       | 59.7%      | 19           | 73830       | 58.7%      | 21           | 77562       | 62.6%      | 16           | 60879       | 72.4%      | 17           | 63900       | 66.6%      | 16           | 53460       |
| Budget            | 54.3%      | 5            | 3300        | 32.6%      | 3            | 2220        | 30.1%      | 2            | 1800        | 40.8%      | 2            | 1890        | 55.5%      | 2            | 1860        | 62.6%      | 2            | 1800        | 70.2%      | 2            | 1800        | 88.1%      | 2            | 780         |

|                   | March 2014 |              |             | March 2013 |              |             | March 2012 |              |             | March 2011 |              |             | March 2010 |              |             | March 2009 |              |             | March 2008 |              |             | March 2007 |              |             |
|-------------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|------------|--------------|-------------|
|                   | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample | %          | No of Hotels | Room Sample |
| Overall Occupancy | 72.7%      | 32           | 93877       | 71.2%      | 30           | 93270       | 68.6%      | 28           | 92407       | 78.5%      | 29           | 92845       | 65.0%      | 30           | 93558       | 69.3%      | 26           | 82646       | 72.7%      | 26           | 82646       | 74.6%      | 25           | 67859       |
|                   |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |            |              |             |
| Large > 150 rooms | 70.7%      | 7            | 59510       | 71.9%      | 7            | 60081       | 68.1%      | 7            | 54467       | 83.6%      | 6            | 54684       | 65.4%      | 6            | 54684       | 72.6%      | 6            | 47709       | 74.6%      | 6            | 47709       | 72.0%      | 6            | 41323       |

Mid size 50-150  
Small < 50

|       |    |       |
|-------|----|-------|
| 77.8% | 9  | 21172 |
| 73.8% | 16 | 13195 |
|       |    |       |
| 85.0% | 7  | 14260 |
| 71.1% | 20 | 76207 |
| 58.6% | 5  | 3410  |

|       |    |       |
|-------|----|-------|
| 71.1% | 9  | 21172 |
| 67.8% | 14 | 12017 |
|       |    |       |
| 81.0% | 7  | 14260 |
| 70.4% | 20 | 76716 |
| 37.8% | 3  | 2294  |

|       |    |       |
|-------|----|-------|
| 72.1% | 9  | 23308 |
| 64.8% | 12 | 14632 |
|       |    |       |
| 75.9% | 7  | 14257 |
| 68.0% | 19 | 76290 |
| 38.3% | 2  | 1860  |

|       |    |       |
|-------|----|-------|
| 74.9% | 9  | 23281 |
| 65.4% | 14 | 14880 |
|       |    |       |
| 75.3% | 7  | 14260 |
| 80.0% | 20 | 76725 |
| 39.9% | 2  | 1860  |

|       |    |       |
|-------|----|-------|
| 65.4% | 9  | 23064 |
| 63.0% | 15 | 15810 |
|       |    |       |
| 69.7% | 7  | 14136 |
| 64.6% | 21 | 77562 |
| 47.4% | 2  | 1860  |

|       |    |       |
|-------|----|-------|
| 65.5% | 7  | 27125 |
| 63.8% | 13 | 7812  |
|       |    |       |
| 67.5% | 6  | 14260 |
| 70.3% | 18 | 67952 |
| 45.4% | 2  | 434   |

|       |    |       |
|-------|----|-------|
| 73.3% | 11 | 27125 |
| 58.6% | 9  | 7812  |
|       |    |       |
| 78.6% | 7  | 14260 |
| 71.4% | 18 | 67952 |
| 78.8% | 1  | 434   |

|       |    |       |
|-------|----|-------|
| 81.4% | 9  | 18569 |
| 72.4% | 10 | 7967  |
|       |    |       |
| 84.3% | 7  | 12214 |
| 72.4% | 15 | 53413 |
| 76.3% | 3  | 2232  |

Luxury  
Mid Range  
Budget

February 2014

February 2013

February 2012

February 2011

February 2010

February 2009

February 2008

February 2007

Overall Occupancy

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 75.2% | 31              | 86980          |
|       |                 |                |
| 71.8% | 7               | 56292          |
| 80.4% | 9               | 19319          |
| 82.9% | 15              | 11369          |
|       |                 |                |
| 84.7% | 7               | 13076          |
| 73.5% | 20              | 71412          |
| 72.1% | 4               | 2492           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 76.4% | 30              | 84269          |
|       |                 |                |
| 76.1% | 7               | 54264          |
| 79.0% | 9               | 19123          |
| 73.2% | 14              | 10882          |
|       |                 |                |
| 86.0% | 7               | 12880          |
| 75.6% | 20              | 69317          |
| 42.1% | 3               | 2072           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 70.8% | 29              | 86941          |
|       |                 |                |
| 67.9% | 7               | 51069          |
| 76.8% | 9               | 21807          |
| 72.2% | 13              | 14065          |
|       |                 |                |
| 81.7% | 7               | 13368          |
| 69.5% | 20              | 71833          |
| 42.5% | 2               | 1740           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 72.9% | 28              | 83522          |
|       |                 |                |
| 71.8% | 6               | 49392          |
| 74.3% | 9               | 21028          |
| 74.8% | 13              | 13102          |
|       |                 |                |
| 81.4% | 7               | 12880          |
| 72.1% | 19              | 68962          |
| 42.3% | 2               | 1680           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 66.8% | 30              | 83609          |
|       |                 |                |
| 65.9% | 6               | 49392          |
| 68.3% | 9               | 20720          |
| 69.3% | 15              | 13497          |
|       |                 |                |
| 71.8% | 7               | 12013          |
| 66.4% | 21              | 69916          |
| 57.5% | 2               | 1680           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 73.8% | 27              | 74912          |
|       |                 |                |
| 75.8% | 6               | 42700          |
| 70.9% | 7               | 18312          |
| 71.7% | 13              | 13424          |
|       |                 |                |
| 75.8% | 6               | 11928          |
| 73.7% | 19              | 61226          |
| 64.9% | 2               | 1758           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 81.1% | 26              | 77459          |
|       |                 |                |
| 82.3% | 6               | 44515          |
| 81.0% | 11              | 25201          |
| 73.9% | 9               | 7743           |
|       |                 |                |
| 85.8% | 9               | 13340          |
| 80.0% | 17              | 62379          |
| 82.4% | 2               | 1740           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 85.8% | 24              | 56445          |
|       |                 |                |
| 86.7% | 5               | 31332          |
| 89.0% | 9               | 16940          |
| 75.7% | 10              | 8173           |
|       |                 |                |
| 89.6% | 7               | 11197          |
| 84.8% | 15              | 43596          |
| 87.4% | 2               | 1652           |

Large > 150 rooms  
Mid size 50-150  
Small < 50

Luxury  
Mid Range  
Budget

January 2014

January 2013

January 2012

January 2011

January 2010

January 2009

January 2008

January 2007

Overall Occupancy

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 72.8% | 31              | 93825          |
|       |                 |                |
| 72.9% | 7               | 60109          |
| 70.5% | 9               | 21172          |
| 76.3% | 15              | 12544          |
|       |                 |                |
| 77.3% | 7               | 14260          |
| 72.6% | 20              | 76806          |
| 55.6% | 4               | 2759           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 67.4% | 30              | 93490          |
|       |                 |                |
| 68.6% | 7               | 60278          |
| 62.3% | 9               | 21164          |
| 69.8% | 14              | 12048          |
|       |                 |                |
| 72.9% | 7               | 14252          |
| 67.3% | 20              | 76944          |
| 33.4% | 3               | 2294           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 64.6% | 29              | 92906          |
|       |                 |                |
| 63.9% | 7               | 54591          |
| 68.0% | 9               | 23280          |
| 62.1% | 13              | 15035          |
|       |                 |                |
| 70.2% | 7               | 14260          |
| 64.4% | 20              | 76786          |
| 33.9% | 2               | 1860           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 64.9% | 28              | 92411          |
|       |                 |                |
| 65.7% | 6               | 54684          |
| 62.3% | 9               | 23281          |
| 66.0% | 13              | 14446          |
|       |                 |                |
| 69.6% | 7               | 14260          |
| 64.5% | 19              | 76291          |
| 43.6% | 2               | 1860           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 58.2% | 27              | 89559          |
|       |                 |                |
| 57.6% | 6               | 54684          |
| 59.6% | 7               | 19902          |
| 58.8% | 14              | 14973          |
|       |                 |                |
| 62.0% | 6               | 12834          |
| 57.7% | 19              | 74865          |
| 51.3% | 2               | 1860           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 62.5% | 26              | 82318          |
|       |                 |                |
| 64.0% | 6               | 47275          |
| 59.2% | 7               | 20274          |
| 61.9% | 13              | 14769          |
|       |                 |                |
| 63.1% | 6               | 13206          |
| 62.4% | 18              | 67252          |
| 60.2% | 2               | 1860           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 74.0% | 26              | 79623          |
|       |                 |                |
| 75.7% | 5               | 43865          |
| 74.7% | 11              | 26753          |
| 63.7% | 10              | 9005           |
|       |                 |                |
| 79.1% | 7               | 14260          |
| 73.0% | 17              | 63503          |
| 70.6% | 2               | 1860           |

| %     | No of<br>Hotels | Room<br>Sample |
|-------|-----------------|----------------|
| 77.7% | 22              | 60667          |
|       |                 |                |
| 76.4% | 5               | 34875          |
| 83.0% | 9               | 18569          |
| 69.9% | 8               | 7223           |
|       |                 |                |
| 83.7% | 7               | 12183          |
| 76.1% | 14              | 48050          |
| 84.8% | 1               | 434            |