

|                   | Year to date 2016 |                 |                | Year to date 2015 |                 |                | Total Year 2014 |                 |                | Total Year 2013 |                 |                | Total Year 2012 |                 |                | Total Year 2011 |                 |                | Total Year 2010 |                 |                | Total Year 2009 |                 |                | Total Year 2008 |                 |                |
|-------------------|-------------------|-----------------|----------------|-------------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|-----------------|----------------|
|                   | %                 | No of<br>Hotels | Room<br>Sample | %                 | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample | %               | No of<br>Hotels | Room<br>Sample |
| Overall Occupancy |                   |                 |                | 57.4%             |                 |                | 58.7%           |                 |                | 58.1%           |                 |                | 58.3%           |                 |                | 57.5%           |                 |                | 55.7%           |                 |                | 58.0%           |                 |                | 63.1%           |                 |                |
| Large > 150 rooms |                   |                 |                | 54.3%             |                 |                | 57.1%           |                 |                | 59.2%           |                 |                | 55.9%           |                 |                | 55.2%           |                 |                | 55.9%           |                 |                | 59.5%           |                 |                | 63.8%           |                 |                |
| Mid size 50-150   |                   |                 |                | 61.7%             |                 |                | 58.8%           |                 |                | 53.2%           |                 |                | 63.3%           |                 |                | 61.5%           |                 |                | 53.5%           |                 |                | 55.0%           |                 |                | 62.4%           |                 |                |
| Small < 50        |                   |                 |                | 64.9%             |                 |                | 66.2%           |                 |                | 60.9%           |                 |                | 59.8%           |                 |                | 59.9%           |                 |                | 58.2%           |                 |                | 56.9%           |                 |                | 61.4%           |                 |                |
| Luxury            |                   |                 |                | 68.7%             |                 |                | 69.0%           |                 |                | 65.4%           |                 |                | 66.6%           |                 |                | 62.5%           |                 |                | 56.8%           |                 |                | 53.7%           |                 |                | 66.4%           |                 |                |
| Mid Range         |                   |                 |                | 55.5%             |                 |                | 57.3%           |                 |                | 57.5%           |                 |                | 57.6%           |                 |                | 57.1%           |                 |                | 55.8%           |                 |                | 59.0%           |                 |                | 62.6%           |                 |                |
| Budget            |                   |                 |                | 55.2%             |                 |                | 50.6%           |                 |                | 36.1%           |                 |                | 33.7%           |                 |                | 37.3%           |                 |                | 43.7%           |                 |                | 47.4%           |                 |                | 61.1%           |                 |                |

|                   | December 2015 |                 |                | December 2014 |                 |                | December 2013 |                 |                | December 2012 |                 |                | December 2011 |                 |                | December 2010 |                 |                | December 2009 |                 |                | December 2008 |                 |                | December 2007 |                 |                |
|-------------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|
|                   | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample |
| Overall Occupancy | 61.6%         | 33              | 95356          | 60.4%         | 33              | 94972          | 61.9%         | 31              | 93205          | 56.4%         | 30              | 92255          | 54.7%         | 28              | 91186          | 57.1%         | 28              | 84563          | 58.6%         | 25              | 78266          | 58.1%         | 23              | 82655          | 67.8%         | 26              | 72257          |
| Large > 150 rooms | 56.4%         | 7               | 58404          | 56.0%         | 7               | 59675          | 59.2%         | 7               | 60109          | 52.0%         | 6               | 54312          | 50.2%         | 6               | 54498          | 54.7%         | 5               | 46438          | 58.7%         | 5               | 46438          | 57.9%         | 6               | 47275          | 59.2%         | 5               | 43751          |
| Mid size 50-150   | 66.3%         | 9               | 13966          | 65.7%         | 9               | 21172          | 65.4%         | 9               | 20476          | 64.7%         | 9               | 23187          | 62.6%         | 9               | 22110          | 61.0%         | 9               | 23184          | 63.1%         | 7               | 17337          | 59.8%         | 9               | 27683          | 71.0%         | 11              | 24258          |
| Small < 50        | 75.5%         | 16              | 11660          | 70.9%         | 17              | 14125          | 69.4%         | 15              | 12620          | 59.8%         | 15              | 15314          | 59.8%         | 13              | 14578          | 58.6%         | 14              | 14942          | 52.9%         | 13              | 14491          | 52.8%         | 8               | 7697           | 63.9%         | 10              | 9114           |
| Luxury            | 76.5%         | 7               | 14167          | 79.1%         | 7               | 14235          | 78.0%         | 7               | 14260          | 69.2%         | 7               | 14095          | 67.0%         | 7               | 13098          | 70.0%         | 7               | 14256          | 58.9%         | 7               | 11912          | 68.8%         | 5               | 12002          | 76.7%         | 7               | 13361          |
| Mid Range         | 58.3%         | 20              | 75051          | 57.2%         | 21              | 77054          | 59.1%         | 20              | 76186          | 54.8%         | 20              | 76455          | 53.1%         | 19              | 76158          | 54.9%         | 19              | 68447          | 59.0%         | 16              | 64522          | 56.7%         | 16              | 68780          | 60.0%         | 17              | 58028          |
| Budget            | 68.7%         | 5               | 5704           | 55.7%         | 5               | 3683           | 55.9%         | 4               | 2759           | 32.0%         | 3               | 2263           | 36.9%         | 2               | 1930           | 41.7%         | 2               | 1860           | 40.3%         | 2               | 1832           | 38.5%         | 2               | 1873           | 63.3%         | 2               | 1860           |

|                   | November 2015 |                 |                | November 2014 |                 |                | November 2013 |                 |                | November 2012 |                 |                | November 2011 |                 |                | November 2010 |                 |                | November 2009 |                 |                | November 2008 |                 |                | November 2007 |                 |                |
|-------------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|
|                   | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample | %             | No of<br>Hotels | Room<br>Sample |
| Overall Occupancy | 65.3%         | 31              | 88389          | 60.2%         | 33              | 90288          | 61.0%         | 30              | 90288          | 62.1%         | 29              | 89123          | 56.2%         | 28              | 88532          | 63.8%         | 27              | 81048          | 64.7%         | 26              | 76950          | 63.8%         | 23              | 77853          | 73.2%         | 25              | 68873          |
| Large > 150 rooms | 62.4%         | 7               | 56880          | 57.8%         | 7               | 58200          | 60.6%         | 7               | 58200          | 59.1%         | 6               | 52494          | 52.8%         | 6               | 52740          | 66.6%         | 5               | 44020          | 65.6%         | 5               | 43080          | 65.2%         | 6               | 43892          | 69.0%         | 5               | 41730          |
| Mid size 50-150   | 71.8%         | 8               | 16766          | 60.4%         | 9               | 20489          | 61.8%         | 9               | 20489          | 67.5%         | 9               | 22409          | 63.7%         | 9               | 22592          | 61.0%         | 9               | 22619          | 69.9%         | 7               | 19140          | 63.5%         | 9               | 26790          | 73.9%         | 11              | 22883          |
| Small < 50        | 69.2%         | 16              | 14743          | 70.6%         | 17              | 11599          | 61.5%         | 14              | 11599          | 62.6%         | 14              | 14760          | 55.5%         | 13              | 13620          | 59.4%         | 13              | 14209          | 55.3%         | 14              | 14730          | 56.2%         | 8               | 7171           | 58.4%         | 9               | 8018           |
| Luxury            | 73.8%         | 7               | 13406          | 73.3%         | 7               | 13800          | 72.7%         | 7               | 13800          | 71.2%         | 7               | 13640          | 59.7%         | 7               | 13866          | 59.4%         | 7               | 13761          | 57.1%         | 6               | 12420          | 64.4%         | 5               | 11610          | 72.5%         | 7               | 12716          |
| Mid Range         | 64.6%         | 19              | 69463          | 57.8%         | 21              | 74268          | 59.6%         | 20              | 74268          | 60.5%         | 20              | 73833          | 55.7%         | 19              | 73286          | 65.2%         | 18              | 65487          | 66.7%         | 18              | 62730          | 64.0%         | 16              | 64426          | 67.9%         | 16              | 55295          |
| Budget            | 53.8%         | 5               | 5520           | 59.3%         | 5               | 2220           | 33.4%         | 3               | 2220           | 48.3%         | 2               | 2190           | 36.1%         | 2               | 1800           | 43.6%         | 2               | 1800           | 49.0%         | 2               | 1800           | 51.6%         | 2               | 1817           | 64.5%         | 2               | 1800           |

|                   | October 2015 |                 |                | October 2014 |                 |                | October 2013 |                 |                | October 2012 |                 |                | October 2011 |                 |                | October 2010 |                 |                | October 2009 |                 |                | October 2008 |                 |                | October 2007 |                 |                |
|-------------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|--------------|-----------------|----------------|
|                   | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample | %            | No of<br>Hotels | Room<br>Sample |
| Overall Occupancy | 49.8%        | 27              | 84710          | 50.3%        | 28              | 81889          | 49.6%        | 27              | 79334          | 53.0%        | 26              | 87747          | 45.3%        | 25              | 86941          | 50.2%        | 22              | 70922          | 50.3%        | 20              | 70251          | 50.9%        | 22              | 73472          | 56.0%        | 23              | 70905          |
| Large > 150 rooms | 47.4%        | 7               | 59024          | 48.1%        | 7               | 56175          | 52.4%        | 6               | 51894          | 52.6%        | 6               | 54821          | 39.6%        | 6               | 54684          | 52.4%        | 5               | 45074          | 49.5%        | 5               | 44516          | 50.6%        | 6               | 45291          | 55.0%        | 6               | 46965          |
| Mid size 50-150   | 56.1%        | 8               | 13494          | 48.6%        | 9               | 15423          | 40.7%        | 9               | 17342          | 54.1%        | 9               | 19931          | 57.2%        | 9               | 19973          | 40.5%        | 8               | 15006          | 51.4%        | 6               | 16262          | 49.0%        | 9               | 21695          | 59.3%        | 10              | 18243          |
| Small < 50        | 54.2%        | 12              | 12192          | 64.7%        | 12              | 10291          | 50.9%        | 12              | 10098          | 53.1%        | 11              | 13535          | 51.4%        | 10              | 12284          | 54.9%        | 9               | 10842          | 52.2%        | 9               | 9473           | 59.1%        | 7               | 6486           | 57.1%        | 7               | 6665           |
| Luxury            | 63.5%        | 6               | 9909           | 60.2%        | 6               | 10302          | 58.8%        | 6               | 9847           | 63.1%        | 6               | 9960           | 58.8%        | 6               | 9960           | 50.0%        | 5               | 8927           | 50.7%        | 4               | 6171           | 42.7%        | 5               | 9145           | 71.2%        | 5               | 8502           |
| Mid Range         | 48.7%        | 16              | 69190          | 48.8%        | 17              | 67991          | 49.0%        | 18              | 67193          | 52.8%        | 17              | 74377          | 43.9%        | 17              | 75051          | 50.7%        | 15              | 60135          | 50.4%        | 14              | 62248          | 51.8%        | 15              | 62513          | 53.6%        | 16              | 60543          |
| Budget            | 39.3%        | 5               | 5611           | 50.6%        | 5               | 3596           | 28.6%        | 3               | 2294           | 28.7%        | 3               | 3410           | 32.0%        | 2               | 1930           | 38.5%        | 2               | 1860           | 45.7%        | 2               | 1832           | 61.8%        | 2               | 1814           | 65.4%        | 2               | 1860           |

|                   | September 2015 |                 |                | September 2014 |                 |                | September 2013 |                 |                | September 2012 |                 |                | September 2011 |                 |                | September 2010 |                 |                | September 2009 |                 |                | September 2008 |                 |                | September 2007 |                 |                |
|-------------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|
|                   | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample | %              | No of<br>Hotels | Room<br>Sample |
| Overall Occupancy | 49.0%          | 22              | 77490          | 44.4%          | 22              | 74849          | 46.9%          | 20              | 71238          | 40.1%          | 21              | 76237          | 42.4%          | 19              | 72376          | 38.1%          | 20              | 71450          | 44.5%          | 17              | 63318          | 42.4%          | 17              | 66256          | 46.5%          | 21              | 62258          |
| Large > 150 rooms | 47.2%          | 7               | 57180          | 42.7%          | 7               | 54330          | 49.8%          | 6               | 50130          | 39.9%          | 6               | 52530          | 37.4%          | 5               | 45390          | 37.7%          | 6               | 50348          | 45.3%          | 5               | 41820          | 42.8%          | 5               | 42030          | 47.5%          | 6               | 40857          |
| Mid size 50-150   | 47.5%          | 4               | 9510           | 40.7%          | 4               | 11189          | 30.8%          | 5               | 12929          | 41.8%          | 6               | 15420          | 54.0%          | 6               | 16590          | 26.3%          | 6               | 11142          | 37.4%          | 5               | 14520          | 39.3%          | 7               | 18990          | 44.2%          | 7               | 14097          |
| Small < 50        | 59.6%          | 11              | 10800          | 58.8%          | 11              | 9330           | 54.3%          | 9               | 8179           | 38.5%          | 9               | 8287           | 45.8%          | 8               | 10396          | 53.3%          | 8               | 9960           | 55.0%          | 7               | 6978           | 50.2%          | 5               | 5236           | 45.5%          | 8               | 7304           |
| Luxury            | 48.9%          | 2               | 6870           | 49.9%          | 2               | 6060           | 44.9%          | 2               | 6210           | 57.0%          | 2               | 3703           | 45.8%          | 2               | 6090           | 41.7%          | 2               | 6210           | 54.6%          | 1               | 2760           | 39.8%          | 2               | 6210           | 47.0%          | 4               | 7132           |
| Mid Range         | 48.8%          | 15              | 66300          | 44.0%          | 15              | 65489          | 47.5%          | 15              | 62808          | 40.0%          | 16              | 69234          | 42.6%          | 15              | 64440          | 37.8%          | 16              | 63440          | 44.3%          | 14              | 58758          | 42.5%          | 13              | 58200          | 46.8%          | 14              | 52486          |

| Budget            | 52.4%       | 5            | 4320        | 43.1%       | 5            | 3300        | 34.3%       | 3            | 2220        | 23.1%       | 3            | 3300        | 23.4%       | 2            | 1846        | 36.6%       | 2            | 1800        | 36.3%       | 2            | 1800        | 45.2%       | 2            | 1846        | 40.3%       | 3            | 2640        |
|-------------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|-------------|
|                   | August 2015 |              |             | August 2014 |              |             | August 2013 |              |             | August 2012 |              |             | August 2011 |              |             | August 2010 |              |             | August 2009 |              |             | August 2008 |              |             | August 2007 |              |             |
|                   | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample |
| Overall Occupancy | 48.2%       | 29           | 87035       | 50.9%       | 29           | 86109       | 48.8%       | 26           | 85421       | 54.4%       | 23           | 85040       | 57.3%       | 24           | 86544       | 57.5%       | 22           | 76585       | 49.8%       | 21           | 73320       | 57.8%       | 21           | 73830       | 56.7%       | 23           | 68481       |
| Large > 150 rooms | 45.2%       | 7            | 59334       | 50.3%       | 6            | 53630       | 51.5%       | 7            | 56718       | 52.5%       | 7            | 54281       | 54.9%       | 6            | 54684       | 59.5%       | 5            | 45074       | 52.1%       | 5            | 43214       | 58.8%       | 5            | 43431       | 57.7%       | 6            | 41261       |
| Mid size 50-150   | 50.1%       | 8            | 15376       | 46.8%       | 9            | 20338       | 36.5%       | 7            | 17700       | 59.5%       | 7            | 18338       | 64.0%       | 7            | 18507       | 51.5%       | 7            | 19390       | 44.9%       | 6            | 18042       | 55.7%       | 9            | 23749       | 53.1%       | 10           | 20555       |
| Small < 50        | 60.5%       | 14           | 12325       | 60.8%       | 14           | 12141       | 54.2%       | 12           | 11003       | 56.6%       | 9            | 12422       | 57.4%       | 11           | 13353       | 59.3%       | 10           | 12121       | 49.1%       | 10           | 12064       | 58.9%       | 7            | 6650        | 62.3%       | 7            | 6665        |
| Luxury            | 52.9%       | 7            | 12132       | 55.5%       | 7            | 13426       | 44.5%       | 5            | 10788       | 49.7%       | 4            | 8440        | 51.2%       | 5            | 9486        | 47.9%       | 5            | 10462       | 37.7%       | 4            | 9920        | 48.8%       | 5            | 11318       | 57.3%       | 6            | 11472       |
| Mid Range         | 46.8%       | 17           | 70439       | 50.1%       | 17           | 69273       | 49.7%       | 18           | 72339       | 55.3%       | 17           | 74741       | 58.5%       | 17           | 75144       | 59.5%       | 15           | 64263       | 52.2%       | 15           | 61568       | 59.5%       | 14           | 60652       | 56.2%       | 15           | 55149       |
| Budget            | 57.4%       | 5            | 4464        | 50.2%       | 5            | 3410        | 39.6%       | 3            | 2294        | 41.9%       | 2            | 1860        | 37.9%       | 2            | 1914        | 41.3%       | 2            | 1860        | 36.3%       | 2            | 1832        | 57.6%       | 2            | 1860        | 68.7%       | 2            | 1860        |
|                   | July 2015   |              |             | July 2014   |              |             | July 2013   |              |             | July 2012   |              |             | July 2011   |              |             | July 2010   |              |             | July 2009   |              |             | July 2008   |              |             | July 2007   |              |             |
|                   | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample |
| Overall Occupancy | 52.0%       | 31           | 90830       | 54.3%       | 30           | 87408       | 50.1%       | 28           | 88473       | 55.2%       | 26           | 90588       | 50.0%       | 27           | 91732       | 46.9%       | 26           | 89735       | 52.0%       | 23           | 76385       | 58.2%       | 21           | 74453       | 58.6%       | 22           | 68045       |
| Large > 150 rooms | 50.4%       | 7            | 59365       | 54.4%       | 6            | 53630       | 52.3%       | 7            | 56687       | 52.1%       | 7            | 54343       | 46.4%       | 6            | 54808       | 47.9%       | 6            | 53320       | 54.4%       | 5            | 43245       | 57.9%       | 5            | 43431       | 60.0%       | 6            | 41199       |
| Mid size 50-150   | 54.3%       | 9            | 17670       | 50.7%       | 9            | 21172       | 40.5%       | 9            | 20812       | 60.7%       | 9            | 23248       | 55.3%       | 9            | 23137       | 41.9%       | 9            | 23116       | 47.4%       | 7            | 20326       | 57.3%       | 9            | 24397       | 57.4%       | 10           | 20987       |
| Small < 50        | 56.4%       | 15           | 13795       | 59.7%       | 15           | 12606       | 56.8%       | 12           | 10974       | 58.4%       | 10           | 12997       | 55.4%       | 12           | 13787       | 51.4%       | 11           | 13299       | 51.4%       | 11           | 12814       | 63.0%       | 7            | 6625        | 52.8%       | 6            | 5859        |
| Luxury            | 60.3%       | 7            | 14198       | 60.0%       | 7            | 14260       | 51.3%       | 7            | 13900       | 55.9%       | 7            | 14156       | 47.9%       | 7            | 14116       | 40.6%       | 7            | 14188       | 39.4%       | 5            | 12080       | 57.2%       | 5            | 12090       | 63.9%       | 7            | 12958       |
| Mid Range         | 50.8%       | 19           | 72168       | 53.6%       | 18           | 69738       | 50.3%       | 18           | 72279       | 55.6%       | 17           | 74572       | 50.3%       | 18           | 75702       | 48.2%       | 17           | 73687       | 54.6%       | 16           | 62743       | 58.0%       | 14           | 60503       | 57.5%       | 14           | 54653       |
| Budget            | 46.2%       | 5            | 4464        | 43.1%       | 5            | 3410        | 37.3%       | 3            | 2294        | 32.8%       | 2            | 1860        | 53.2%       | 2            | 19140       | 42.2%       | 2            | 1860        | 46.5%       | 2            | 1832        | 71.1%       | 2            | 1860        | 29.3%       | 1            | 434         |
|                   | June 2015   |              |             | June 2014   |              |             | June 2013   |              |             | June 2012   |              |             | June 2011   |              |             | June 2010   |              |             | June 2009   |              |             | June 2008   |              |             | June 2007   |              |             |
|                   | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample |
| Overall Occupancy | 51.8%       | 31           | 87630       | 50.1%       | 32           | 88169       | 48.1%       | 28           | 83268       | 53.7%       | 27           | 82517       | 51.2%       | 26           | 88316       | 49.5%       | 24           | 79408       | 50.5%       | 24           | 74203       | 57.3%       | 22           | 74040       | 57.5%       | 24           | 67588       |
| Large > 150 rooms | 51.6%       | 7            | 57210       | 51.6%       | 7            | 55050       | 51.0%       | 6            | 51840       | 51.7%       | 6            | 46290       | 48.3%       | 6            | 52920       | 52.3%       | 5            | 44940       | 54.9%       | 5            | 41820       | 56.9%       | 5            | 42030       | 52.7%       | 6            | 39990       |
| Mid size 50-150   | 51.3%       | 8            | 17070       | 42.9%       | 9            | 20489       | 37.3%       | 9            | 20489       | 55.2%       | 9            | 22551       | 51.4%       | 9            | 22596       | 40.6%       | 9            | 22618       | 42.5%       | 7            | 19500       | 56.5%       | 10           | 25530       | 67.6%       | 10           | 20150       |
| Small < 50        | 53.5%       | 16           | 13350       | 55.1%       | 16           | 12630       | 54.6%       | 13           | 10939       | 58.1%       | 12           | 13676       | 63.0%       | 11           | 12800       | 55.8%       | 10           | 11850       | 48.7%       | 12           | 12803       | 63.0%       | 7            | 6480        | 55.8%       | 8            | 7448        |
| Luxury            | 59.4%       | 7            | 13710       | 54.3%       | 7            | 13800       | 50.0%       | 7            | 13800       | 55.3%       | 7            | 13812       | 51.6%       | 7            | 13866       | 46.6%       | 6            | 12949       | 38.5%       | 5            | 11785       | 63.4%       | 5            | 11700       | 70.1%       | 7            | 12358       |
| Mid Range         | 50.9%       | 19           | 69600       | 50.0%       | 20           | 71069       | 48.4%       | 18           | 67248       | 54.0%       | 18           | 66905       | 51.5%       | 17           | 72650       | 50.5%       | 16           | 64659       | 53.2%       | 17           | 60618       | 55.9%       | 15           | 60540       | 54.5%       | 15           | 53430       |
| Budget            | 42.0%       | 5            | 4320        | 33.8%       | 5            | 3300        | 26.6%       | 3            | 2220        | 30.0%       | 2            | 1800        | 39.0%       | 2            | 1800        | 36.0%       | 2            | 1800        | 38.2%       | 2            | 1800        | 64.4%       | 2            | 1800        | 60.2%       | 2            | 1800        |
|                   | May 2015    |              |             | May 2014    |              |             | May 2013    |              |             | May 2012    |              |             | May 2011    |              |             | May 2010    |              |             | May 2009    |              |             | May 2008    |              |             | May 2007    |              |             |
|                   | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample |
| Overall Occupancy | 53.6%       | 33           | 92783       | 52.6%       | 32           | 93302       | 49.8%       | 30           | 88259       | 53.7%       | 29           | 92292       | 52.4%       | 29           | 92431       | 52.7%       | 27           | 83453       | 55.0%       | 25           | 77686       | 63.7%       | 24           | 77924       | 67.8%       | 22           | 65844       |
| Large > 150 rooms | 51.3%       | 7            | 59365       | 52.1%       | 7            | 59510       | 50.3%       | 7            | 55624       | 49.1%       | 7            | 54343       | 50.2%       | 6            | 54684       | 52.2%       | 5            | 46438       | 55.8%       | 5            | 43431       | 65.8%       | 5            | 43431       | 65.6%       | 6            | 41199       |
| Mid size 50-150   | 61.7%       | 8            | 17670       | 52.6%       | 9            | 21172       | 45.1%       | 9            | 21172       | 60.2%       | 9            | 23368       | 55.5%       | 9            | 23281       | 52.8%       | 9            | 22966       | 50.5%       | 7            | 20150       | 60.3%       | 11           | 27001       | 73.9%       | 9            | 18972       |
| Small < 50        | 53.4%       | 18           | 15748       | 55.1%       | 16           | 12620       | 55.9%       | 14           | 11463       | 60.8%       | 13           | 14581       | 55.0%       | 14           | 14466       | 54.3%       | 12           | 14049       | 59.3%       | 13           | 14105       | 63.3%       | 8            | 7492        | 63.3%       | 7            | 5673        |
| Luxury            | 69.8%       | 7            | 14198       | 65.5%       | 7            | 14260       | 57.7%       | 7            | 14260       | 64.3%       | 7            | 14316       | 59.3%       | 7            | 14260       | 53.6%       | 7            | 14038       | 47.9%       | 6            | 13206       | 67.6%       | 6            | 13330       | 74.1%       | 7            | 12927       |
| Mid Range         | 50.8%       | 21           | 74030       | 50.9%       | 20           | 75632       | 48.9%       | 20           | 71705       | 52.3%       | 20           | 76116       | 51.9%       | 20           | 76257       | 53.1%       | 18           | 67555       | 56.9%       | 17           | 62620       | 63.0%       | 16           | 62734       | 66.3%       | 14           | 52483       |
| Budget            | 49.8%       | 5            | 4555        | 36.0%       | 5            | 3410        | 27.6%       | 3            | 2294        | 33.0%       | 2            | 1860        | 22.5%       | 2            | 1914        | 34.0%       | 2            | 1860        | 43.6%       | 2            | 1860        | 56.7%       | 2            | 1860        | 53.0%       | 1            | 434         |
|                   | April 2015  |              |             | April 2014  |              |             | April 2013  |              |             | April 2012  |              |             | April 2011  |              |             | April 2010  |              |             | April 2009  |              |             | April 2008  |              |             | April 2007  |              |             |
|                   | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample | %           | No of Hotels | Room Sample |
| Overall Occupancy | 59.4%       | 34           | 92895       | 56.5%       | 32           | 91403       | 61.1%       | 30           | 90258       | 63.8%       | 29           | 89830       | 61.0%       | 28           | 89687       | 58.4%       | 30           | 89559       | 60.3%       | 24           | 74748       | 72.4%       | 26           | 79500       | 69.5%       | 25           | 66126       |
| Large > 150 rooms | 56.1%       | 7            | 57210       | 54.2%       | 7            | 58200       | 63.4%       | 7            | 58140       | 62.0%       | 7            | 52710       | 59.8%       | 6            | 52830       | 59.2%       | 6            | 51668       | 64.5%       | 5            | 42030       | 75.0%       | 6            | 45750       | 66.4%       | 6            | 40170       |
| Mid size 50-150   | 61.8%       | 9            | 20400       | 58.1%       | 9            | 20489       | 56.2%       | 9            | 20489       | 70.1%       | 9            | 22570       | 62.0%       | 9            | 22697       | 57.0%       | 9            | 22621       | 53.8%       | 7            | 19464       | 68.5%       | 11           | 26250       | 77.4%       | 9            | 17990       |
| Small < 50        | 68.6%       | 18           | 15285       | 64.5%       | 16           | 12714       | 57.7%       | 14           | 11629       | 60.7%       | 13           | 14550       | 63.8%       | 13           | 14160       | 57.3%       | 15           | 15270       | 56.5%       | 12           | 13254       | 70.3%       | 9            | 7500        | 67.5%       | 10           | 7966        |
| Luxury            | 71.1%       | 7            | 13710       | 69.9%       | 7            | 13800       | 69.4%       | 7            | 13800       | 71.8%       | 7            | 13812       | 70.3%       | 7            | 13967       | 57.6%       | 7            | 14136       | 48.4%       | 6            | 12069       | 72.8%       | 7            | 13800       | 81.6%       | 7            | 11886       |
| Mid Range         | 57.0%       | 22           | 74760       | 54.1%       | 20           | 74303       | 60.4%       | 20           | 74238       | 63.1%       | 20           | 74218       | 59.7%       | 19           | 73830       | 58.7%       | 21           | 77562       | 62.6%       | 16           | 60879       | 72.4%       | 17           | 63900       | 66.6%       | 16           | 53460       |
| Budget            | 63.7%       | 5            | 4425        | 54.3%       | 5            | 3300        | 32.6%       | 3            | 2220        | 30.1%       | 2            | 1800        | 40.8%       | 2            | 1890        | 55.5%       | 2            | 1860        | 62.6%       | 2            | 1800        | 70.2%       | 2            | 1800        | 88.1%       | 2            | 780         |
|                   | March 2016  |              |             | March 2015  |              |             | March 2014  |              |             | March 2013  |              |             | March 2012  |              |             | March 2011  |              |             | March 2010  |              |             | March 2009  |              |             | March 2008  |              |             |

|                   | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample |
|-------------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|
| Overall Occupancy | 70.3% | 33              | 95224          | 63.9% | 34              | 96193          | 72.7% | 32              | 93877          | 71.2% | 30              | 93270          | 68.6% | 28              | 92407          | 78.5% | 29              | 92845          | 65.0% | 30              | 93558          | 69.3% | 26              | 82646          | 72.7% | 26              | 82646          |
| Large > 150 rooms | 70.1% | 7               | 58373          | 61.0% | 7               | 59365          | 70.7% | 7               | 59510          | 71.9% | 7               | 60081          | 68.1% | 7               | 54467          | 83.6% | 6               | 54684          | 65.4% | 6               | 54684          | 72.6% | 6               | 47709          | 74.6% | 6               | 47709          |
|                   | 65.5% | 9               | 21080          | 65.9% | 9               | 21080          | 77.8% | 9               | 21172          | 71.1% | 9               | 21172          | 72.1% | 9               | 23308          | 74.9% | 9               | 23281          | 65.4% | 9               | 23064          | 65.5% | 7               | 27125          | 73.3% | 11              | 27125          |
| Mid size 50-150   | 77.7% | 17              | 15771          | 72.3% | 18              | 15748          | 73.8% | 16              | 13195          | 67.8% | 14              | 12017          | 64.8% | 12              | 14632          | 65.4% | 14              | 14880          | 63.0% | 15              | 15810          | 63.8% | 13              | 7812           | 58.6% | 9               | 7812           |
| Small < 50        |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |
|                   | 75.6% | 7               | 14167          | 75.6% | 7               | 14167          | 85.0% | 7               | 14260          | 81.0% | 7               | 14260          | 75.9% | 7               | 14257          | 75.3% | 7               | 14260          | 69.7% | 7               | 14136          | 67.5% | 6               | 14260          | 78.6% | 7               | 14260          |
| Luxury            | 69.1% | 21              | 75323          | 61.5% | 22              | 77469          | 71.1% | 20              | 76207          | 70.4% | 20              | 76716          | 68.0% | 19              | 76290          | 80.0% | 20              | 76725          | 64.6% | 21              | 77562          | 70.3% | 18              | 67952          | 71.4% | 18              | 67952          |
| Mid Range         | 73.5% | 5               | 5734           | 67.4% | 5               | 4557           | 58.6% | 5               | 3410           | 37.8% | 3               | 2294           | 38.3% | 2               | 1860           | 39.9% | 2               | 1860           | 47.4% | 2               | 1860           |       |                 |                |       |                 |                |
| Budget            |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |

February 2016

February 2015

February 2014

February 2013

February 2012

February 2011

February 2010

February 2009

February 2008

|                   | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample |
|-------------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|
| Overall Occupancy | 73.5% | 33              | 89295          | 69.4% | 34              | 86940          | 75.2% | 31              | 84980          | 76.4% | 30              | 84269          | 70.8% | 29              | 86941          | 72.9% | 28              | 83522          | 66.8% | 30              | 83609          | 73.8% | 27              | 74912          | 81.1% | 26              | 77459          |
| Large > 150 rooms | 70.3% | 7               | 54636          | 64.8% | 7               | 54124          | 71.8% | 7               | 54292          | 76.1% | 7               | 54264          | 67.9% | 7               | 51069          | 71.8% | 6               | 49392          | 65.9% | 6               | 49392          | 75.8% | 6               | 42700          | 82.3% | 6               | 44515          |
|                   | 74.8% | 9               | 19720          | 76.7% | 9               | 19096          | 80.4% | 9               | 19319          | 79.0% | 9               | 19123          | 76.8% | 9               | 21807          | 74.3% | 9               | 21028          | 68.3% | 9               | 20720          | 70.9% | 7               | 18312          | 81.0% | 11              | 25201          |
| Mid size 50-150   | 83.5% | 17              | 14939          | 77.0% | 18              | 13720          | 82.9% | 15              | 11369          | 73.2% | 14              | 10882          | 72.2% | 13              | 14065          | 74.8% | 13              | 13102          | 69.3% | 15              | 13497          | 71.7% | 13              | 13424          | 73.9% | 9               | 7743           |
| Small < 50        |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |
|                   | 83.9% | 7               | 13253          | 84.7% | 7               | 12852          | 84.7% | 7               | 13076          | 86.0% | 7               | 12880          | 81.7% | 7               | 13368          | 81.4% | 7               | 12880          | 71.8% | 7               | 12013          | 75.8% | 6               | 11928          | 85.8% | 9               | 13340          |
| Luxury            | 71.4% | 21              | 70615          | 66.7% | 22              | 70224          | 73.5% | 20              | 69412          | 75.6% | 20              | 69317          | 69.5% | 20              | 71833          | 72.1% | 19              | 68962          | 66.4% | 21              | 69916          | 73.7% | 19              | 61226          | 80.0% | 17              | 62379          |
| Mid Range         | 76.3% | 5               | 5427           | 65.7% | 5               | 3864           | 72.1% | 4               | 2492           | 42.1% | 3               | 2072           | 42.5% | 2               | 1740           | 42.3% | 2               | 1680           | 57.5% | 2               | 1680           | 64.9% | 2               | 1758           | 82.4% | 2               | 1740           |
| Budget            |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |

January 2016

January 2015

January 2014

January 2013

January 2012

January 2011

January 2010

January 2009

January 2008

|                   | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample | %     | No of<br>Hotels | Room<br>Sample |
|-------------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|-------|-----------------|----------------|
| Overall Occupancy | 67.5% | 33              | 95294          | 62.1% | 33              | 95992          | 72.8% | 31              | 93825          | 67.4% | 30              | 93490          | 64.6% | 29              | 92906          | 64.9% | 28              | 92411          | 58.2% | 27              | 89559          | 62.5% | 26              | 82318          | 74.0% | 26              | 79623          |
| Large > 150 rooms | 63.9% | 7               | 58404          | 58.4% | 7               | 59355          | 72.9% | 7               | 60109          | 68.6% | 7               | 60278          | 63.9% | 7               | 54591          | 65.7% | 6               | 54684          | 57.6% | 6               | 54684          | 64.0% | 6               | 47275          | 75.7% | 5               | 43865          |
|                   | 69.0% | 9               | 21080          | 64.6% | 9               | 21173          | 70.5% | 9               | 21172          | 62.3% | 9               | 21164          | 68.0% | 9               | 23280          | 62.3% | 9               | 23281          | 59.6% | 7               | 19902          | 59.2% | 7               | 20274          | 74.7% | 11              | 26753          |
| Mid size 50-150   | 78.7% | 17              | 15810          | 73.7% | 17              | 14834          | 76.3% | 15              | 12544          | 69.8% | 14              | 12048          | 62.1% | 13              | 15035          | 66.0% | 13              | 14446          | 58.8% | 14              | 14973          | 61.9% | 13              | 14769          | 63.7% | 10              | 9005           |
| Small < 50        |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |
|                   | 76.9% | 7               | 14167          | 75.8% | 7               | 14260          | 77.3% | 7               | 14260          | 72.9% | 7               | 14252          | 70.2% | 7               | 14260          | 69.6% | 7               | 14260          | 62.0% | 6               | 12834          | 63.1% | 6               | 13206          | 79.1% | 7               | 14260          |
| Luxury            | 65.4% | 21              | 75485          | 59.8% | 21              | 75828          | 72.6% | 20              | 76806          | 67.3% | 20              | 76944          | 64.4% | 20              | 76786          | 64.5% | 19              | 76291          | 57.7% | 19              | 74865          | 62.4% | 18              | 67252          | 73.0% | 17              | 63503          |
| Mid Range         | 72.2% | 5               | 5642           | 57.6% | 5               | 4274           | 55.6% | 4               | 2759           | 33.4% | 3               | 2294           | 33.9% | 2               | 1860           | 43.6% | 2               | 1860           | 51.3% | 2               | 1860           | 60.2% | 2               | 1860           | 70.6% | 2               | 1860           |
| Budget            |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |       |                 |                |